

---

---

# Solutions that align your Real Estate

with your **Business Plan**

*about us*

---

---



## **MISSION**

Our mission is to provide customized solutions exclusively for tenants/corporate space users by offering fully integrated services that align their real estate with their business plans, delivering maximum cost savings and exceeding expectations.

## **VISION**

Our vision is to be the exception in the commercial real estate industry: A company that is service oriented rather than transaction oriented with advisors who are client focused, not deal focused.



## **VALUES**

### **Integrity**

*We are guided by the concept, "Do the Right Thing," both internally and externally.*

We will always do what is right for the client's best interest and put that interest before our own. We treat our clients and employees with respect, dignity and fairness in all matters. We will provide a professional working environment with competitive compensation for all employees. Character matters. We expect all employees to endorse and live up to our Ethics Statement and value our professional reputation.



---

### **Partnership**

*We are all in this together.*

We strive to create an enjoyable work experience for all. We will learn from one another; we will cooperate and collaborate with one another; we will foster a fraternity of interdependence. We will encourage inclusive equity-sharing structures and/or profit-sharing plans in all offices. Because we all benefit when our communities prosper, we encourage charitable giving.



---

### **Entrepreneurship**

*Live outside the box.*

We will maintain a culture of creativity and innovative thinking in which leaders can thrive. We will empower employees to adapt quickly to circumstances, encouraging flexibility and new ideas. We reward employees for saving clients money or enhancing their revenues.

---

---

# Solutions that align your Real Estate with your Business Plan

---

---

*services*

## **STRATEGIC PLANNING**

We facilitate your business planning process by helping you identify important business drivers that should define your real estate strategy.

## **TRANSACTION MANAGEMENT**

As your advocate, we explore all facility options, determining the best and most cost-efficient solutions to satisfy your short- and long-term growth goals.

## **PROJECT MANAGEMENT**

Turn to CRESA Partners for start-to-finish design and construction of tenant improvements and build-to-suit facilities on time and on budget. Includes selection of architects, engineers, construction consultants and contractors.

## **SITE SELECTION AND INCENTIVES**

Comprehensive research and a thorough needs assessment equip you with valuable information on economic incentive programs, local demographics, local labor pools, space practicality, growth potential and more.

## **INTERNATIONAL SERVICES**

Global companies depend on our worldwide organization of 3,600 professionals on four continents to be on top of dynamic real estate markets in the U.S., Canada, Europe, Asia and South America.

## **LEASE ADMINISTRATION**

Services include lease management, process creation, software selection, needs assessment, database population, lease expense audits and information change management.

## **SUBLEASES AND DISPOSITIONS**

Strategic consolidation and disposal of surplus space assure you maximum expense recovery with minimum disruption to your workforce.

## **RELOCATION PLANNING / MANAGEMENT**

We make your move easier with strategic facility planning, building evaluation, space programming, workplace standards development, technology and telecom cabling, move coordination and other relocation services.

## **CAPITAL MARKETS**

Financing strategies maximize asset value and reduce occupancy costs. Benefit from our extensive knowledge of alternative lease structures, including sale/leasebacks, synthetic leases, 1031 exchanges, traditional mortgages and bankruptcy restructures.

## **FACILITIES CONSULTING**

We work with you to develop strategic and capital programs to reduce operating costs, improve processes and determine the best approach to managing your facility.